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DEPARTMENT OF JUSTICE

FEB 1 3 47 PM 1968

REGISTRATION SECTION

UNITED STATES DEPARTMENT OF JUSTICE
WASHINGTON, D.C. 20530

SUPPLEMENTAL STATEMENT

Pursuant to Section 2 of the Foreign Agents
Registration Act of 1938, as Amended

For Six Month Period Ending **DEC 31 1967**
(Insert date)

Name of Registrant **German Federal Railroad** Registration No. **945**
General Agency for North America

Business Address of Registrant

11 West 42nd Street, New York, N.Y. 10036

I - REGISTRANT

1. Has there been a change in the information previously furnished in connection with the following:

(a) If an individual:

(1) Residence address	Yes <input type="checkbox"/>	No <input type="checkbox"/>
(2) Citizenship	Yes <input type="checkbox"/>	No <input type="checkbox"/>
(3) Occupation	Yes <input type="checkbox"/>	No <input type="checkbox"/>

(b) If an organization:

(1) Name	Yes <input type="checkbox"/>	No <input checked="" type="checkbox"/>
(2) Ownership or control	Yes <input type="checkbox"/>	No <input checked="" type="checkbox"/>
(3) Branch offices	Yes <input type="checkbox"/>	No <input checked="" type="checkbox"/>

2. Explain fully all changes, if any, indicated in Item 1.

none

IF THE REGISTRANT IS AN INDIVIDUAL, OMIT RESPONSE TO ITEMS 3, 4, and 5.

3. Have any persons ceased acting as partners, officers, directors or similar officials of the registrant during this 6 month reporting period? Yes ☐ No ☒

If yes, furnish the following information:

Name

Position

Date Connection
Ended

4. Have any persons become partners, officers, directors or similar officials during this 6 month reporting period?
Yes ☐ No ☒

If yes, furnish the following information:

Name	Residence Address	Citizenship	Position	Date Assumed
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5. Has any person named in Item 4 rendered services directly in furtherance of the interests of any foreign principal? Yes ☐ No ☐ not applicable

If yes, identify each such person and describe his services.

6. Have any employees or individuals other than officials, who have filed a short form registration statement, terminated their employment or connection with the registrant during this 6 month reporting period?
Yes ☒ No ☐

If yes, furnish the following information:

Name	Position or connection	Date terminated
Heinz Klinkenborg,	Bundesbahnsekretaer (in charge of Bookkeeping and Travel Information)	September 5, 1967

7. During this 6 month reporting period, have any persons been hired as employees or in any other capacity by the registrant who rendered services to the registrant directly in furtherance of the interests of any foreign principal in other than a clerical or secretarial, or in a related or similar capacity?
Yes ☒ No ☐

If yes, furnish the following information:

Name	Residence Address	Position or connection	Date connection began
Western Folder Distributing Co. Inc.	53 W. Jackson Blvd. Chicago 4, Ill.	Arrangement and preparation of window displays	September 1967

This corporation will take care of window displays for registrant. No formal agreement was made and exchange of correspondence (copy of letter of Western Folder Distributing Co. of Sept. 13, 67, and letter of registrant of September 25, 1967) is enclosed.

II - FOREIGN PRINCIPAL

8. Has your connection with any foreign principal ended during this 6 month reporting period?

Yes ☐ No ☒

If yes, furnish the following information:

Name of foreign principal

Date of Termination

-
9. Have you acquired any new foreign principal¹ during this 6 month reporting period? Yes ☐ No ☒

If yes, furnish following information:

Name and address of foreign principal

Date acquired

-
10. In addition to those named in Items 8 and 9, if any, list the foreign principals¹ whom you continued to represent during the 6 month reporting period.

Deutsche Bundesbahn
Frankfurt am Main
West Germany

III - ACTIVITIES

11. During this 6 month reporting period, have you engaged in any activities for or rendered any services to any foreign principal named in Items 8, 9 and 10 of this statement? Yes ☒ No ☐

If yes, identify each such foreign principal and describe in full detail your activities and services:
German Federal Railroad

Giving information concerning the German Federal Railroad and other travel organizations in Europe. Assistance to travel agencies. Advice to freight forwarders, importers, exporters and business associations. Contact with railroads and the Interstate Commerce Commission and others for the purpose of exchanging information. Publicity for German Federal Railroad and other travel organizations in Europe. Furnishing a ticket service for travel agencies and individuals. Window displays. Participation in Canadian National Exposition, Toronto, Canada, Eastern States Exposition, Springfield, Mass., Travel Industry Trade Show in New York, N.Y., - Garden City, N.Y., - White Plains, N.Y. - Newark, N.J., and Philadelphia, Pa.

¹ The term "foreign principal" includes, in addition to those defined in section 1(b) of the Act, an individual or organization any of whose activities are directly or indirectly supervised, directed, controlled, financed, or subsidized in whole or in major part by a foreign government, foreign political party, foreign organization or foreign individual. (See Rule 100(a)(9)).

A registrant who represents more than one foreign principal is required to list in the statements he files under the Act only those foreign principals for whom he is not entitled to claim exemption under Section 3 of the Act. (See Rule 208.)

12. During this 6 month reporting period, have you on behalf of any foreign principal engaged in political activity² as defined below?

Yes ☐ No ☒

If yes, identify each such foreign principal and describe in full detail all such political activity, indicating, among other things, the relations, interests and policies sought to be influenced and the means employed to achieve this purpose. If the registrant arranged, sponsored or delivered speeches, lectures or radio and TV broadcasts, give details as to dates, places of delivery, names of speakers and subject matter.

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13. In addition to the above described activities, if any, have you engaged in activity on your own behalf which benefits any or all of your foreign principals?

Yes ☐ No ☒

If yes, describe fully.

² The term "political activities" means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

IV - FINANCIAL INFORMATION

14. (a) RECEIPTS - MONIES

During this 6 month reporting period, have you received from any foreign principal named in Items 8, 9 and 10 of this statement, or from any other source, for or in the interests of any such foreign principal, any contributions, income or money either as compensation or otherwise?

Yes ☒ No ☐

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies.³

<i>Date</i>	<i>From Whom</i>	<i>Purpose</i>	<i>Amount</i>
7-1-67 to 12-31-67	Deutsche Bundesbahn	ticket sale net	\$471,918.81

Total

14. (b) RECEIPTS - THINGS OF VALUE

During this 6 month reporting period, have you received any thing of value⁴ other than money from any foreign principal named in Items 8, 9 and 10 of this statement, or from any other source, for or in the interests of any such foreign principal?

Yes ☐ No ☒

If yes, furnish the following information:

<i>Name of foreign principal</i>	<i>Date Received</i>	<i>Description of thing of value</i>	<i>Purpose</i>
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³ A registrant is required to file an Exhibit D if he collects or receives contributions, loans, money, or other things of value for a foreign principal, as part of a fund raising campaign. See Rule 201(e).

⁴ Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

15. (a) DISBURSEMENTS - MONIES

During this 6 month reporting period, have you

(1) disbursed or expended monies in connection with activity on behalf of any foreign principal named in Items 8, 9 and 10 of this statement? Yes ☒ No ☐

(2) transmitted monies to any such foreign principal? Yes ☒ No ☐

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies, including monies transmitted, if any, to each foreign principal.

<i>Date</i>	<i>To Whom</i>	<i>Purpose</i>	<i>Amount</i>
From July 1, 1967 to December 31, 1967			
	Woodley	Advertising	\$20 676,46
	Burrelle	Advert.(Clippings)	\$ 206,48
	Association Films	Advertising	\$10 081,35
	Display Craft	Advertising	\$ 4 173,75
	Western Folder		
	Distributing	Advertising	\$ 1 298,00
		Office Equipment and Maintenance	\$ 409,65
		Office rent	\$ 6 708,36
		Salaries	\$27 364,04
	Travel Industry Trade Show, New York, Newark, Philadelphia, White Plains and Garden City		\$ 225,00
	Canadian National Exhibition, Toronto,		\$ 465,00
	Transferred to Deutsche Bundesbahn		\$765 612,34

Total

15. (b) DISBURSEMENTS - THINGS OF VALUE

During this 6 month reporting period, have you disposed of anything of value⁵ other than money in furtherance of or in connection with activities on behalf of any foreign principal named in items 8, 9 and 10 of this statement?

Yes ☒ No ☐

If yes, furnish the following information:

<i>Date disposed</i>	<i>Name of person to whom given</i>	<i>On behalf of what foreign principal</i>	<i>Description of thing of value</i>	<i>Purpose</i>
			Small advertising items like calendars, pens, ashtrays of nominal value were given away.	

(c) DISBURSEMENTS - POLITICAL CONTRIBUTIONS

During this 6 month reporting period, have you from your own funds and on your own behalf either directly or through any other person, made any contributions of money or other things of value⁵ in connection with an election to any political office, or in connection with any primary election, convention, or caucus held to select candidates for political office? Yes ☐ No ☒

If yes, furnish the following information:

<i>Date</i>	<i>Amount or thing of value</i>	<i>Name of political organization</i>	<i>Name of candidate</i>
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V - POLITICAL PROPAGANDA

(Section 1(j) of the Act defines "political propaganda" as including any oral, visual, graphic, written, pictorial, or other communication or expression by any person (1) which is reasonably adapted to, or which the person disseminating the same believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, or in any other way influence a recipient or any section of the public within the United States with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party or with reference to the foreign policies of the United States or promote in the United States racial, religious, or social dissensions, or (2) which advocates, advises, instigates, or promotes any racial, social, political, or religious disorder, civil riot, or other conflict involving the use of force or violence in any other American republic or the overthrow of any government or political subdivision of any other American republic by any means involving the use of force or violence.)

16. During this 6 month reporting period, did you prepare, disseminate or cause to be disseminated any political propaganda as defined above? Yes ☐ No ☒

IF YES, RESPOND TO THE REMAINING ITEMS IN THIS SECTION V.

17. Identify each such foreign principal.

not applicable

⁵ Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

18. During this 6 month reporting period, has any foreign principal established a budget or allocated a specified sum of money to finance your activities in preparing or disseminating political propaganda?
 Yes ☐ No ☒
 If yes, identify each such foreign principal, specify amount, and indicate for what period of time.

19. During this 6 month reporting period, did your activities in preparing, disseminating or causing the dissemination of political propaganda include the use of any of the following: **not applicable**
☐ Radio or TV broadcasts ☐ Magazine or newspaper articles ☐ Motion picture films ☐ Letters or telegrams
☐ Advertising campaigns ☐ Press releases ☐ Pamphlets or other publications ☐ Lectures or speeches
☐ Other (specify) _____

20. During this 6 month reporting period, did you disseminate or cause to be disseminated political propaganda among any of the following groups: **not applicable**
☐ Public Officials ☐ Newspapers ☐ Libraries
☐ Legislators ☐ Editors ☐ Educational institutions
☐ Government agencies ☐ Civic groups or associations ☐ Nationality groups
☐ Other (specify) _____

21. What language was used in this political propaganda: **not applicable**
☐ English ☐ Other (specify) _____

22. Did you file with the Registration Section, Department of Justice, two copies of each item of political propaganda material disseminated or caused to be disseminated during this 6 month reporting period?
 Yes ☐ No ☐ **not applicable**

23. Did you label each item of such political propaganda material with the statement required by Section 4(b) of the Act? Yes ☐ No ☐ **not applicable**

24. Did you file with the Registration Section, Department of Justice, a Dissemination Report for each item of such political propaganda material as required by Rule 401 under the Act?
 Yes ☐ No ☐ **Not applicable**

VI - EXHIBITS AND ATTACHMENTS

25. EXHIBITS A AND B

- (a) Have you filed for each of the newly acquired foreign principals in item 9 the following:

Exhibit A⁶ Yes ☐ No ☐

Exhibit B⁷ Yes ☐ No ☐

Not applicable

If no, please attach the required exhibit.

- (b) Have there been any changes in the Exhibits A and B previously filed for any foreign principal whom you represented during this six month period?

Yes ☐ No ☒

If yes, have you filed an amendment to these exhibits? Yes ☐ No ☐

If no, please attach the required amendment.

⁶ The Exhibit A, which is filed on Form DJ-306, sets forth the information required to be disclosed concerning each foreign principal.

⁷ The Exhibit B, which is filed on Form DJ-304, sets forth the information concerning the agreement or understanding between the registrant and the foreign principal.

26. EXHIBIT C

If you have previously filed an Exhibit C⁸, state whether any changes therein have occurred during this 6 month reporting period.

Yes ☐ No ☐ Not applicable

If yes, have you filed an amendment to the Exhibit C? Yes ☐ No ☐

If no, please attach the required amendment.

27. SHORT FORM REGISTRATION STATEMENT

Have short form registration statements been filed by all of the persons named in Items 5 and 7 of the supplemental statement?

Yes ☐ No ☐ Not applicable

If no, list names of persons who have not filed the required statement.

The undersigned swear(s) or affirm(s) that he has (they have) read the information set forth in this registration statement and the attached exhibits and that he is (they are) familiar with the contents thereof and that such contents are in their entirety true and accurate to the best of his (their) knowledge and belief, except that the undersigned make(s) no representation as to the truth or accuracy of the information contained in attached Short Form Registration Statement, if any, insofar as such information is not within his (their) personal knowledge.

(Type or print name under each signature)

(Both copies of this statement shall be signed and sworn to before a notary public or other person authorized to administer oaths by the agent, if the registrant is an individual, or by a majority of those partners, officers, directors or persons performing similar functions who are in the United States, if the registrant is an organization.)

Joachim Wenzel
Joachim Wenzel

Subscribed and sworn to before me at New York, N.Y.

this 29th day of January, 19 68

Reimer Koch-Weser
(Signature of notary or other officer)

REIMER KOCH-WESER
Notary Public, State of New York
No. 31-2163965
Qualified in New York County
Commission Expires March 30, 1969

Reimer Koch-Weser

My commission expires _____, 19 _____

⁸ The Exhibit C, for which no printed form is provided, consists of a true copy of the charter, articles of incorporation, association, constitution, and bylaws of a registrant that is an organization. (A waiver of the requirement to file an Exhibit C may be obtained for good cause shown upon written application to the Assistant Attorney General, Internal Security Division, Department of Justice, Washington, D.C. 20530.)

Western Folder Distributing Co., Inc.

DISTRIBUTORS OF TRAVEL LITERATURE

53 WEST JACKSON BOULEVARD • CHICAGO 4, ILLINOIS

TELEPHONE 312 / 427-4214

CINCINNATI
CLEVELAND
DETROIT
INDIANAPOLIS
KANSAS CITY

MILWAUKEE
MINNEAPOLIS
OMAHA
ST. LOUIS
ST. PAUL

Displays Designed and Installed

September 13, 1967

Mr. Juergen Arnold
German Federal Railroad
11 West 42nd Street
New York, New York 10036

Dear Mr. Arnold:

I'm sorry for the delay in answering your letter of August 31st. I was away from Chicago from August 1st until September 5th, and your letter was held pending my return.

Enclosed under separate cover are some photographs of displays presently being employed in the Chicago area. Please remember that these photographs are black and white and that approximately one-third of the promotional value of a window display is color. Also enclosed is a list of accounts currently participating in the program, the travel agency listing indicating the agencies with whom we are currently dealing in Chicago, a list of agencies with whom we are currently dealing in Milwaukee, a current rate schedule, a sample postal notification card and a sample of an inventory control sheet we have employed during the past year.

The program is noticeably changed and is infinitely more effective and productive than it was in 1965. I do not have our letter of March 18, 1965 in front of me but the rate is now \$7.50 per week per display unit. This is a cost of \$390.00 per year, or \$32.50 per month per unit. These figures are arrived at by multiplying the weekly charge of \$7.50 by the 52 weeks in a year, and then dividing the \$390.00 figure by 12. The cost up to 15 units is given on the rate sheet. Please remember that these are maximum charges because they are based on a unit being out all 52 weeks of the year. As I am sure I must have indicated in the 1965 letter, you pay nothing unless a display is actually in an approved travel agency outlet producing business for you and there are times during the year when it is necessary for us to return a unit to our facilities for refurbishing. We do not bill you for this work nor for the time the display is in our offices.

We will be most pleased to send you a design from which four units could be manufactured. The cost per unit will be indicated on the rendering submitted. Before doing so, we would need and greatly appreciate receiving current promotional information together with brochures depicting both this information and the facilities offered by your railroad. This information is necessary as we must know more about German Federal Railroad before we can effectively design displays that are both artistic, would have appeal for this area, and would be promotionally effective.

MEMBER: Associated Folder Companies of America

Mr. Juergen Arnold
New York, New York 10036

September 13, 1967
Page 2

After a design is submitted to you, we would like to come to New York and speak with you concerning your promotional program in general and the displays in particular. It is often better to have one basic design but have each display depict a different facility and/or destination.

In the interests of economy, we always endeavor to utilize as many available display pieces already in the possession of an account provided they suit both the artistic and promotional need the account wishes to maintain. In this context, perhaps you could advise what material, if any, the German Federal Railroad has.

Because a display is rotated every three weeks in Chicago, one unit will reach approximately 17 approved agencies during the course of one year. We did not have a service in Milwaukee when we wrote you in March of 1965. We have been operating in Milwaukee for a little over a year and the response has been excellent indeed. The program operates the same in Milwaukee as it does in Chicago. All Milwaukee installations are made with personnel from Chicago. The rate is the same. The only difference is displays are rotated once a month in Milwaukee instead of the three-week rotation schedule adhered to in Chicago. This means that, while you are paying the same amount of money, one display will reach 12 agencies in Milwaukee during the course of the year. We would believe Milwaukee would also be an excellent area for your organization.

The inventory control sheet is also new since we last wrote you. As you can see from the sample sheet, a complete inventory of each and every display piece installed in a window, and a comment on the condition of each display piece at the time of installation, is recorded on the sheet. This enables us to submit an inventory at any time you specify. It also permits us to determine when a display should be removed from rotation and refurbished because the condition of each piece involved in the display is noted at the time of each installation.

We would be most pleased indeed to forward any further information you desire. We would very much value the German Federal Railroad as an account in this productive program. We look forward to hearing further from you and in the interim will await promotional material and brochures from you prior to our starting renderings indicating the design of potential units for your use in the Chicago and/or Milwaukee areas.

With kindest personal regards, I remain,

Cordially yours,

WESTERN FOLDER DISTRIBUTING CO., INC.



D. E. Brainerd, Jr.
General Manager

DEB:ap

Mr. D.E. Brainerd, Jr.
General Manager
Western Folder Distributing Co., Inc.
53 West Jackson Blvd.
Chicago 4, Illinois

September 23, 1967

Dear Mr. Brainerd:

We thank you for detailed reply of September 13, 1967 as well as the additional material with photos which was received today. The displays shown and the photos are rather elaborate but attractive. We wonder, however, if such extensive exhibitions might not limit their usefulness when smaller windows are concerned. We shall await your judgement.

In the meantime we have forwarded under separate cover a selection of our promotion material, some posters as well as photographs. From those you will learn that the GFR promotes a variety of services for passengers which are not readily available in this country: such as Car Sleeper Express, secretarial compartments staffed with multilingual secretaries (on 20 trains), train telephone (on 16 trains), super modern Trans Europe Express trains or in collaboration with 12 other European railroads exclusively for the American Tourist EURAILPASS, EURAILGROUP and EURAIL-TARIFF. A summary of items which tend to simplify railtravel in Europe is enclosed with this letter.

Unfortunately, we do not own a large variety of display material. However, we have some models of various types of diesel or electric locomotives, a few color transparencies, appr. 15 x 22 inches, black and white photographs (which can be blown up) as well as mounted color pictures.

It is intended to produce for a start in January 1968 four units of one design. The production of the units, however, should be completed and billed by the end of this year (December 15, 1967), so that everything is ready for circulation after January 1, 1968. For the moment it is not anticipated to include Milwaukee in the program as we would like to determine first the results of a campaign in Chicago.

We also would like to take this opportunity to mention that the German Tourist Information Office in Chicago is our sales outlet for the sale of EURAILPASS within their district. This office also receives our promotion material and, if Mr. Claus Born (who is at present in Europe) agrees his office may be used as liaison in urgent matters.

Awaiting your design layout with interest, we remain,

Sincerely,

Helmut Theiding
for Juergen Arnold